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## A Guide to your VTB<sup>®</sup> ROI Report

To demonstrate the ongoing value of our Validated Telecom Billing<sup>®</sup> (VTB) services to your business, we created our monthly VTB<sup>®</sup> Return on Investment (ROI) reports.

In this guide, you'll find a thorough breakdown of how we calculate your ROI and Savings each month.

- Page 1 – Example Report: This is the layout of your monthly ROI report. The numbers will vary based on your monthly telecom spend.
- Page 2 – Report Key: An explanation of where and how we find savings, and how we calculate your average ROI.

Thank you for being a valued VTB<sup>®</sup> customer.





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September 2017  
XYZ Company

## VTB® Services Completed

- Processed, validated, approved, allocated invoices  
(including summary bills) to your internal accounting codes
- Verified new service
- Verified new equipment
- Located and disputed unauthorized charges
- Recovered funds
- Paid invoices
- Provided weekly billing reports

## 12 Month Average ROI

August:	93.69%
July:	112.25%
June:	127.47%
May:	127.38%

### REPORT

#### Cost Recovery & Avoidance Savings

**\$2,132.38**

#### Efficiencies & Indirect Savings

**\$10,624.00**

#### Total Savings

**\$12,756.38**

#### 6 Month Savings Total

**\$86,832.28**

July Savings:	\$12,904.68
June Savings:	\$13,653.98
May Savings:	\$16,885.00



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MM/YYYY

Your Company's Name

## VTB® Services Completed

These are the tasks that your expert analysts complete on a day to day basis.

- Processed, validated, approved, allocated invoices (including summary bills) to your internal accounting codes
- Verified new service
- Verified new equipment
- Located and disputed unauthorized charges
- Recovered funds
- Paid invoices
- Provided weekly billing reports
- Optimized your wireless and data

## 12 Month Average ROI

### Why a 12 month Average ROI?

- Because of inherent errors and irregularities in telecom billing, your ROI will fluctuate widely from month-to-month.
- A 12 month average gives you the best snapshot of your true ROI for VTB® services.

## REPORT

### Cost Recovery & Avoidance Savings

#### Sum of:

- Recovered fees
- Future Savings
- Monthly Creep

### Efficiencies & Indirect Savings

#### Sum of:

- Your invoice equivalent\* x processing cost per invoice
- % of annual creep

### Total Savings

#### Sum of:

- Cost recovery & avoidance savings
- Efficiencies & indirect savings

### 6 Month Savings Total

#### Sum of:

Previous 6 months savings totals

Previous 3 months savings totals